



#### **Lesson Aim**

Learners will use and develop their critical thinking skills to question the motives behind what they see. By focusing first on commercial influences (e.g. advertising) it will help them explore trust online and challenge their personal responses when engaging with the wider digital world.



#### **Lesson Outcomes**

Learners will be able to:

- Describe and recognise some methods used to encourage people to buy things online.
- Give examples of when and why it is important to understand the motive behind online content.
- Use questions to help decide what can and cannot be trusted online.

### Key vocabulary

Advert, profit, motive, unboxing, giveaway, merch, collab, affiliate link



### Let's play...



You have \_\_\_ minutes to think of an answer for each category beginning with \_\_\_.



If more than one person puts an answer it's worth 2 points. If only one person puts an answer it's worth 5 points.



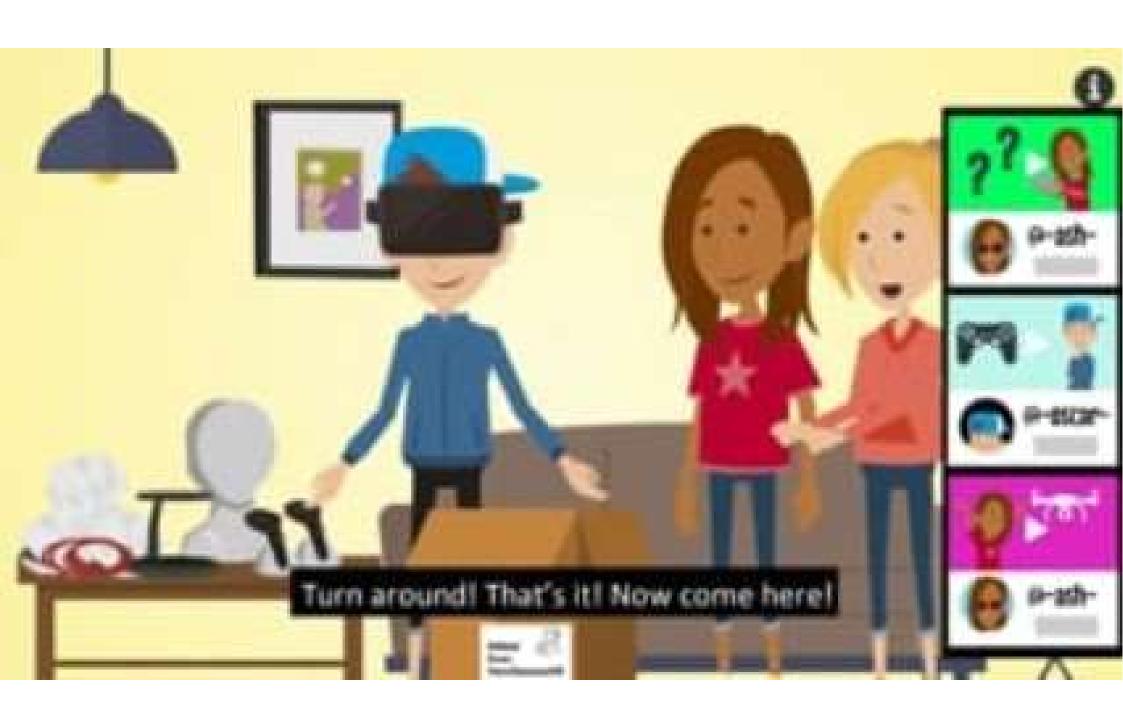
### Think of answers beginning with \_\_\_\_





## Where have you seen adverts before? What did they look like?





### People can profit from the things they do online...



Get something they didn't have before



Money paid to advertise or promote things



Things that cost money given for free



New likes, views, subscribers or followers





Will the creator profit?

They might



A video w Someone unpacks a pon camera





Will the creator profit?

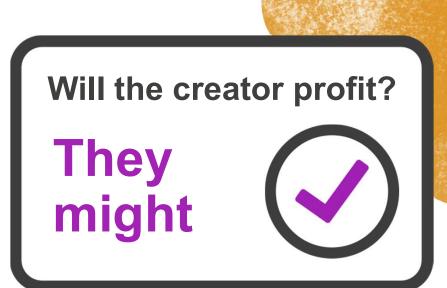
They might







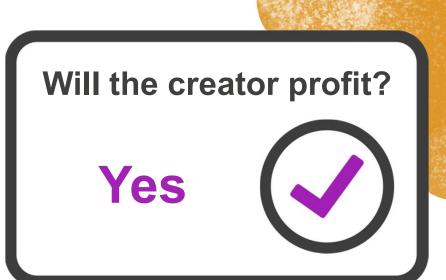




Collaboration Sere two or more people or composition work together







Merchandise ducts available to buy, connection with a popular personnel pers

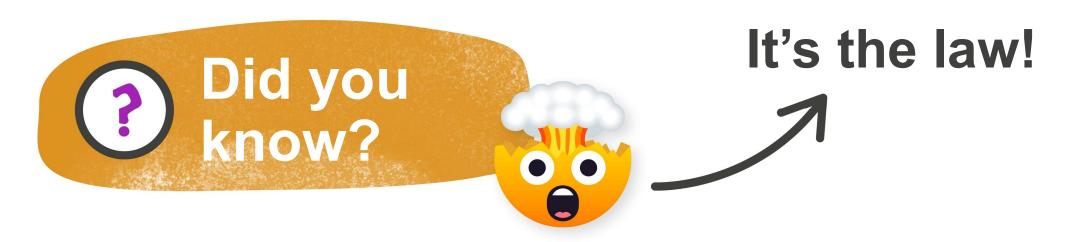






# A link to another site (often a shop) where the creates money every time some licks on it





People posting things like videos online must tell you if they've been paid to advertise or promote something.



### So there could be more to your favourite YouTuber than you thought...



A motive is why someone does something.



### Why would someone do this? What is their motive?













It could be more than one!



### Why would someone do this? What is their motive?



To support an article or some information

Because they want their family or friends to see it



Because they want to sell something shown in the picture



It could be more than one!



### Why would someone do this? What is their motive?











Because they're being paid to advertise a product

It could be more than one!



## When you see something online



Ask...



Where has this come from?



Who created or shared it?



What do they want me to do?



Will they gain anything?

This will help you find the **motive** (The reason why)







FIRST LOOK: Unboxing my new merch designs!!

MaddieeeeVlogs 1 day ago 85k views

Hey guys! Thanks for watching. Super excited to share my brand new merch designs – totally inspired by you all! Don't forget to preorder. They're gonna sell out fast! www.maddieeeev.com/merch/preorder









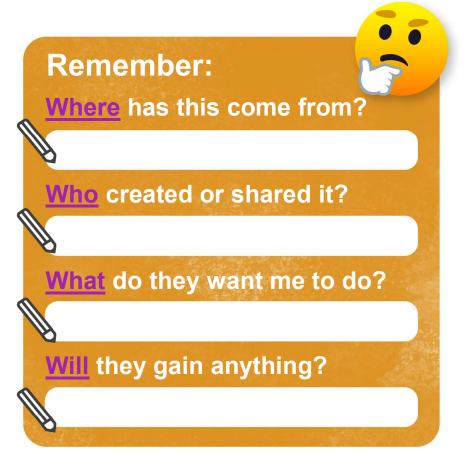




WE MADE 1 MILLION SUBS + giveaway |AD

4BoysGamezz 3 days ago 1.5m views

WE DID IT!! Thanks so much for all your amazing support on this epic journey! Subscribe and comment below to enter the giveaway – thanks to Totally Wild Games for the amazing prize!! #ad #giveaway













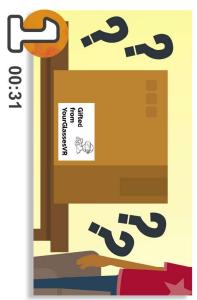




Appendices and resources provided in next slides

## Appendix 1





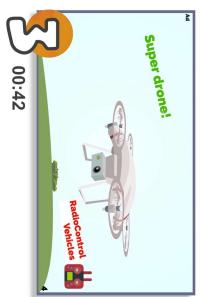
Is this an advert? Yes or No

Circle any clues that helped you decide.



Is this an advert? Yes or No

Circle any clues that helped you decide.



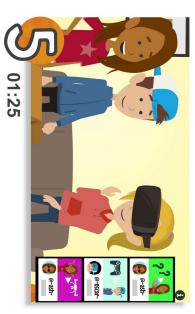
Is this an advert? Yes or No

Circle any clues that helped you decide.



Is this an advert? Yes or No

Circle any clues that helped you decide.



Is this an advert? Yes or No

Circle any clues that helped you decide.



Is this an advert? Yes or No

Circle any clues that helped you decide.





Fill in your email and we will send you a discount code to use on your next purchase...

Send

No thanks, I want to continue shopping

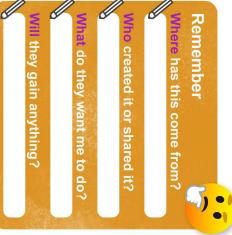
Remember
Where has this come from?
Who created it or shared it?
What do they want me to do?
Will they gain anything?

# Let's put those skills to the test... what is the motive?



WE MADE 1 MILLION SUBS + giveaway |AD

4BoysGamezz 3 days ago 1.5m views WE DID IT!! Thanks so much for all your amazing support on this epic journey! Subscribe and comment below to enter the giveaway – thanks to Totally Wild Games for the amazing prize!! #ad #giveaway



### Let's put those skills to the test... what is the motive

